



## UPDATE -- U.S. Air Force Transforms Acquisition with Appian in Impact Level 4 (IL 4) Cloud

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RESTON, Va., June 28, 2018 (GLOBE NEWSWIRE) -- Appian (NASDAQ:APPN) today announced that the United States Air Force has deployed a modern, digital solution for its Contracting-Information Technology (CON-IT) program on the Appian platform. The CON-IT system will eventually replace seven Air Force legacy contract writing systems. As a result, the solution standardizes acquisition contract writing across the Air Force, drives efficiency for the acquisition and contracting communities, reduces costs, and provides a platform to make functionality enhancements and statutory changes faster. The solution is in production with Authority to Operate (ATO) certification.

"The Air Force is committed to modernizing our legacy business systems in a cost-effective manner, adopting commercial best practices like Agile software techniques, partnering with non-traditional entities like the US Department of Agriculture's Enterprise Application Services, and implementing extensible, scalable cloud technologies like the business process management capabilities provided by industry partners like Appian," said Richard T. Aldridge, Program Executive Officer for Business and Enterprise Systems and a member of the Senior Executive Service, U.S. Air Force.

The cloud solution is hosted in the United States Department of Agriculture's Impact Level 4 data center. Impact Level 4 covers controlled unclassified information that under law or policy requires protection from unauthorized disclosure or other mission critical data. Appian's ability to deliver at IL 4 provides a distinct advantage to DoD Agencies. In addition to the IL 4 certification, Appian Cloud has a comprehensive [security and compliance program](#), including FedRAMP 2.0, that meets more industry standards than other application Platform-as-a-Service (aPaaS) vendors.

The CON-IT solution expanded on the baseline from the Integrated Defense Enterprise Acquisition System (IDEAS) developed by the Defense Information Systems Agency on Appian. IDEAS is a mature, operationally proven Government-Off-the-Shelf contract writing solution that automates the processes involved in offering, issuing and managing a contract. Appian's powerful [business process management](#) in combination with its [low-code development](#) enabled the Air Force to easily further configure and develop IDEAS into CON-IT to meet Air Force-specific requirements for the contracting community.

"Agencies across the Department of Defense must incorporate new cloud and digital technologies to increase efficiency and accelerate mission attainment," said Francois Dunoyer, Vice President, U.S. Public Sector, Appian. "Of course, security is paramount, and we are proud to deliver CON-IT with Impact Level 4 certification."

### Forward-Looking Statements

*This press release includes forward-looking statements. All statements contained in this press release other than statements of historical facts, including, without limitation, the results to be obtained by the United States Air Force using the CON-IT solution developed on the Appian low-code software development platform, Appian's ability to deliver CON-IT with Impact Level 4 certification, the security of the Appian Cloud and its status as meeting more industry standards than other application Platform-as-a-Service vendors are forward-looking statements. The words "anticipate," "believe," "continue," "estimate," "expect," "intend," "may," "will" and similar expressions are intended to identify forward-looking statements. Appian has based these forward-looking statements largely on its current expectations and projections about future events and financial trends that Appian believes may affect its financial condition, results of operations, business strategy, short-term and long-term business operations and objectives and financial needs. Those forward-looking statements are subject to a number of risks and uncertainties, including, without limitation, risks related to market acceptance of the Appian low-code software development platform, risks related to customer satisfaction with the Appian platform and expansion of customer use of the platform, risks related to potential security breaches and unauthorized access to Appian's platform or customer data, risks related to Appian's cloud offering, risks related to Appian's ability to meet special standards or requirements imposed by governmental and other highly regulated entities, and the risks and uncertainties set forth in the "Risk Factors" section of Appian's Annual Report on Form 10-K for the year ended December 31, 2017 filed with the Securities and Exchange Commission, and subsequent reports that Appian has filed with the Securities and Exchange Commission. Moreover, Appian operates in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for Appian's management to predict all risks, nor can Appian assess the impact of all factors on its business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements Appian may make. In light of these risks, uncertainties and assumptions, Appian cannot guarantee future results, levels of activity, performance, achievements or events and circumstances reflected in the forward-looking statements will occur. Appian is under no duty to update any of these forward-looking statements after the date of this press release to conform these statements to actual results or revised expectations, except as required by law.*

### About Appian

Appian provides a leading low-code software development platform that enables organizations to rapidly develop powerful and unique applications. The applications created on Appian's platform help companies drive digital transformation and competitive differentiation. For more information, visit [www.appian.com](http://www.appian.com).

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