# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

# **SCHEDULE 13D**

(Rule 13d-101)

UNDER THE SECURITIES EXCHANGE ACT OF 1934 (Amendment No. 34)\*

# **Appian Corporation**

(Name of Issuer)

Class A Common Stock, \$0.0001 par value per share (Title of Class of Securities)

03782L101 (CUSIP Number)

Abdiel Capital 90 Park Avenue, 29<sup>th</sup> Floor New York, NY 10016 Attn: Colin T. Moran Tel: (646) 496-9202

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

January 25, 2023 (Date of Event Which Requires Filing of This Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(e), 13d-1(f) or 13d-1(g), check the following box.  $\Box$ 

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

1.	. NAME OF REPORTING PERSON			
	Abdiel Qualified Master Fund, LP			
	I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY) (VOLUNTARY)			
2.		HE APPROPRIATE BOX IF A MEMBER OF A GROUP		
2.		(b) □		
3.	SEC USE O	ONLY		
4.	SOURCE O	OF FUNDS		
	WC			
-		OV IF DIGGLOGLIDE OF LEGAL PROGEEDINGS IS REQUIRED BUILDINANT TO ITEM 2(1) 2(1)		
5.	CHECK BC	OX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)		
6.	CITIZENSI	HIP OR PLACE OF ORGANIZATION		
	0 11			
	Cayman Isla			
		7. SOLE VOTING POWER		
NI	JMBER OF			
SHARES		8. SHARED VOTING POWER		
BEN	NEFICIALLY			
OWNED BY EACH		9,404,803		
		9. SOLE DISPOSITIVE POWER		
REPORTING		7. SOLL DIGITALITY WENT		
	PERSON WITH			
	<b>VV</b> 1111	10. SHARED DISPOSITIVE POWER		
		9,404,803		
11.	AGGREGA	ATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON		
	9,404,803			
12.	CHECK BC	OX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES		
12	DED CENTE OF CLASS REPRESENTED BY AMOUNT BY DOW (11)			
13.	rekcen1	OF CLASS REPRESENTED BY AMOUNT IN ROW (11)		
	22.9% (1)			
14.		REPORTING PERSON		
	DN			
	PN			

<sup>(1)</sup> Based on 41,049,803 shares of Class A Common Stock outstanding as of October 31, 2022, as reported in the Issuer's Report on Form 10-Q for the period ended September 30, 2022 filed with the Securities and Exchange Commission on November 3, 2022.

1.	. NAME OF REPORTING PERSON			
	Abdiel Capital, LP			
	I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY) (VOLUNTARY)			
2.		E APPROPRIATE BOX IF A MEMBER OF A GROUP		
۷.		b) $\square$		
	(a) 🗆 (			
3.	SEC USE O	NLY		
4.	SOURCE O	F FUNDS		
	nuc.			
-	WC	AV JE DIGGLOGUBE OF LEGAL DROGEFDRIGG IG REQUIRED BURGLIANTE TO ITEM A( )		
5.	CHECK BC	X IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)		
6.	CITIZENSI	HIP OR PLACE OF ORGANIZATION		
	Delaware			
		7. SOLE VOTING POWER		
NUMBER OF 0				
SHARES BENEFICIALLY		·		
		8. SHARED VOTING POWER		
OWNED BY		306,863		
ъ.	EACH	9. SOLE DISPOSITIVE POWER		
	EPORTING PERSON			
WITH		0		
***************************************		10. SHARED DISPOSITIVE POWER		
		306,863		
11.	AGGREGA	TE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON		
	306,863			
12.		X IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES		
13.	B. PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)			
13.	FERCENT	OF CLASS RELIGIONIED DI AMMOUNT IN ROW (11)		
	0.7% (1)			
14.		EPORTING PERSON		
	PN			

<sup>(1)</sup> Based on 41,049,803 shares of Class A Common Stock outstanding as of October 31, 2022, as reported in the Issuer's Report on Form 10-Q for the period ended September 30, 2022 filed with the Securities and Exchange Commission on November 3, 2022.

1.	. NAME OF REPORTING PERSON				
	Abdiel Partners, LLC				
	I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY) (VOLUNTARY)				
2.			PROPRIATE BOX IF A MEMBER OF A GROUP		
۷.		b) 🗆	ROI RIATE DOX II <sup>*</sup> A MEMIDER OF A GROOT		
	(a) 🗆 (	0) 🗀			
3.	SEC USE O	NII XZ			
3.	SEC USE U	INLY			
4	COLIDOR	E ELD	NDC		
4.	SOURCE O	FFUI	NDS		
	WC				
-		37 IF:	DIGGLOCURE OF LEGAL PROCEEDINGS IS REQUIRED BURGLANT TO ITEM 2(1)2(1)		
5.	CHECK BC	X IF	DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)		
-	<del>_</del>	IID ()	R PLACE OF ORGANIZATION		
6.	CHIZENSE	IIP OI	X PLACE OF ORGANIZATION		
	Delaware				
	Delaware	7.	SOLE VOTING POWER		
		7.	SOLE VOTINGTOWER		
NI	JMBER OF		0		
SHARES		8.	SHARED VOTING POWER		
BEN	NEFICIALLY	ο.	SHARED VOTINGTOWER		
OWNED BY EACH			15,510		
		9.	SOLE DISPOSITIVE POWER		
REPORTING		9.	SOLE DISPOSITIVE FOWER		
PERSON			0		
WITH		10.	SHARED DISPOSITIVE POWER		
		10.	SHARED DISTOSITIVE TO WER		
			15,510		
11.	AGGREGA'	TE AN	MOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON		
11.	MOOKEOM	11.711	MOONT BENEFICIALLY OWNED BY ENCITALITY ORTHOGEROON		
	15,510				
12.					
13.	PERCENT (	OF CI	ASS REPRESENTED BY AMOUNT IN ROW (11)		
	Less than 0.	1% (1			
14.			TING PERSON		
	00				

<sup>(1)</sup> Based on 41,049,803 shares of Class A Common Stock outstanding as of October 31, 2022, as reported in the Issuer's Report on Form 10-Q for the period ended September 30, 2022 filed with the Securities and Exchange Commission on November 3, 2022.

1.	. NAME OF REPORTING PERSON			
	Abdiel Capital Management, LLC			
	I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY) (VOLUNTARY)			
2.		E APPROPRIATE BOX IF A MEMBER OF A GROUP		
۷.		b) $\square$		
	(a) 🗆 (	o) <u> </u>		
3.	SEC USE O	NLY		
4.	SOURCE O	F FUNDS		
	AF			
5.	CHECK BO	X IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)		
	П			
6.	_	HIP OR PLACE OF ORGANIZATION		
0.	CITIZENSI	III OKT LACE OF OKGANIZATION		
	Delaware			
		7. SOLE VOTING POWER		
NUMBER OF		0		
SHARES		8. SHARED VOTING POWER		
	NEFICIALLY			
O.	WNED BY	9,711,666 (1)		
DI	EACH	9. SOLE DISPOSITIVE POWER		
	EPORTING PERSON			
WITH		0		
	***************************************	10. SHARED DISPOSITIVE POWER		
		9,711,666 (1)		
11.	AGGREGA	TE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON		
10	9,711,666 (1			
12.	CHECK BC	X IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES		
13.				
-5.				
	23.7% (2)			
14.		EPORTING PERSON		
	00			

- (1) Consists of 9,404,803 shares of Class A common stock held by Abdiel Qualified Master Fund, LP and 306,863 shares of Class A common stock held by Abdiel Capital, LP.
- (2) Based on 41,049,803 shares of Class A Common Stock outstanding as of October 31, 2022, as reported in the Issuer's Report on Form 10-Q for the period ended September 30, 2022 filed with the Securities and Exchange Commission on November 3, 2022.

1.	NAME OF	REPORTING PERSON			
	Abdiel Capital Advisors, LP				
	I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY) (VOLUNTARY)				
2.		E APPROPRIATE BOX IF A MEMBER OF A GROUP			
		b) 🗆			
	(4) —				
3.	SEC USE O	NLY			
3.	SEC CSE O				
4.	SOURCE O	F FUNDS			
	AF				
5.	CHECK BC	X IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)			
	П				
6.	_	HIP OR PLACE OF ORGANIZATION			
0.	CITIZETOI	in okterior of okonivization			
	Delaware				
		7. SOLE VOTING POWER			
NUMBER OF		0			
SHARES		8. SHARED VOTING POWER			
	NEFICIALLY				
OWNED BY		9,727,176 (1)			
EACH REPORTING		9. SOLE DISPOSITIVE POWER			
	PERSON				
	WITH	0			
		10. SHARED DISPOSITIVE POWER			
		9,727,176 (1)			
11.	AGGREGA	TE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON			
	9,727,176 (1				
12.					
	. Children and the Model of the				
13.	PERCENT (	OF CLASS REPRESENTED BY AMOUNT IN ROW (11)			
	02.70/ (2)				
1.1	23.7% (2)	EDODEDIG DEDGOV			
14.	TYPE OF R	EPORTING PERSON			
	PN. IA				

- (1) Consists of 9,404,803 shares of Class A common stock held by Abdiel Qualified Master Fund, LP, 306,863 shares of Class A common stock held by Abdiel Capital, LP and 15,510 shares of Class A Common Stock held by Abdiel Partners, LLC.
- (2) Based on 41,049,803 shares of Class A Common Stock outstanding as of October 31, 2022, as reported in the Issuer's Report on Form 10-Q for the period ended September 30, 2022 filed with the Securities and Exchange Commission on November 3, 2022.

1.	NAME OF	REPORTING PERSON		
	Colin T. Moran			
	LD G IDENTIFICATION NO. OF A DOME BEDGON (ENTITIES ONLY) (MOLUBITA DV)			
2.		TIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY) (VOLUNTARY) E APPROPRIATE BOX IF A MEMBER OF A GROUP		
۷.		b) $\square$		
	(*)			
3.	SEC USE O	NLY		
4.	SOURCE O	F FUNDS		
	AF			
5.	CHECK BC	X IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)		
	_			
(	CITIZENICI	HIP OR PLACE OF ORGANIZATION		
6.	CHIZENSE	IIP OR PLACE OF ORGANIZATION		
	United State	es .		
		7. SOLE VOTING POWER		
NII	IMDED OF			
NUMBER OF SHARES				
BENEFICIALLY		8. SHARED VOTING POWER		
	WNED BY	9,727,176 (1)		
EACH		9. SOLE DISPOSITIVE POWER		
	EPORTING PERSON			
WITH		0		
		10. SHARED DISPOSITIVE POWER		
		9,727,176 (1)		
11.	AGGREGA	TE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON		
10	9,727,176 (1			
12.	СНЕСК ВС	X IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES		
13.	PERCENT (	OF CLASS REPRESENTED BY AMOUNT IN ROW (11)		
	00 =01 (0)			
1.4	23.7% (2)	EDODTING DEDGOM		
14.	TYPE OF R	EPORTING PERSON		
	IN			

- (1) Consists of 9,404,803 shares of Class A common stock held by Abdiel Qualified Master Fund, LP, 306,863 shares of Class A common stock held by Abdiel Capital, LP and 15,510 shares of Class A Common Stock held by Abdiel Partners, LLC.
- (2) Based on 41,049,803 shares of Class A Common Stock outstanding as of October 31, 2022, as reported in the Issuer's Report on Form 10-Q for the period ended September 30, 2022 filed with the Securities and Exchange Commission on November 3, 2022.

#### AMENDMENT NO. 34 TO SCHEDULE 13D

Reference is hereby made to the statement on Schedule 13D filed with the Securities and Exchange Commission by the Reporting Persons on June 12, 2017 (the "Original Schedule 13D") relating to the shares of Class A common stock, \$0.0001 par value per share (the "Common Stock"), of Appian Corporation (the "Issuer"), as amended by Amendment No. 1 thereto on June 27, 2017, Amendment No. 2 thereto on June 29, 2017, Amendment No. 3 thereto on July 3, 2017, Amendment No. 4 thereto on July 7, 2017, Amendment No. 5 thereto on July 12, 2017, Amendment No. 6 thereto on July 31, 2017, Amendment No. 7 thereto on October 26, 2017, Amendment No. 8 thereto on November 20, 2017, Amendment No. 9 thereto on November 30, 2017, Amendment No. 10 thereto on December 12, 2017, Amendment No. 11 thereto on December 15, 2017, Amendment No. 12 thereto on February 23, 2018, Amendment No. 13 thereto on March 20, 2018, Amendment No. 14 thereto on March 27, 2018, Amendment No. 15 thereto on April 25, 2018, Amendment No. 16 thereto on April 30, 2018, Amendment No. 17 thereto on August 3, 2018, Amendment No. 18 thereto on August 24, 2018, Amendment No. 19 thereto on October 5, 2018, Amendment No. 20 thereto on October 15, 2018, Amendment No. 21 thereto on October 31, 2018, Amendment No. 22 thereto on November 2, 2018, Amendment No. 23 thereto on December 17, 2018, Amendment No. 24 thereto on February 22, 2019, Amendment No. 25 thereto on May 5, 2022, Amendment No. 26 thereto on December 3, 2020, Amendment No. 27 thereto on February 1, 2021, Amendment No. 28 thereto on May 5, 2022, Amendment No. 29 thereto on May 9, 2022, Amendment No. 30 thereto on January 19, 2023 (as so amended, the "Schedule 13D"). Capitalized terms used herein but not defined shall have the same meanings as are ascribed to such terms in the Schedule 13D.

#### Item 2. Identity and Background.

- (a) This paragraph is hereby amended and supplemented to include Abdiel Partners, LLC as a Reporting Person. The agreement among the Reporting Persons to file jointly is amended to add Abdiel Partners, LLC and is attached hereto as Exhibit A. The execution and filing of such amended joint filing agreement shall not be construed as an admission that the Reporting Persons are a group, or have agreed to act as a group.
- (c) This paragraph is hereby amended and supplemented to state that Abdiel Partners, LLC is a private investment vehicle, the principal business of which is to make investments, and that the principal business of Abdiel Capital Advisors, LP is to act as the investment manager of Abdiel Partners, LLC in addition to Abdiel Qualified Master Fund, LP and Abdiel Capital, LP.
- (f) This paragraph is hereby amended and supplemented to state that Abdiel Partners, LLC is a Delaware limited liability company.

#### Item 5. Interest in Securities of the Issuer.

The following paragraphs of Item 5 of the Schedule 13D are hereby amended and restated as follows:

- (a) (b) The information requested by these paragraphs is incorporated herein by reference to the cover pages to this Amendment No. 34 to Schedule 13D.
- (c) Information with respect to all transactions in the Common Stock effected by the Reporting Persons since the filing of Amendment No. 33 to the Schedule 13D is incorporated herein by reference to Exhibit B attached hereto.

#### Item 7. Material to be Filed as Exhibits.

Exhibit A – Amended Joint Filing Agreement

Exhibit B – Transactions Effected Since the Filing of Amendment No. 33 to the Schedule 13D

# **SIGNATURES**

After reasonable inquiry and to the best of their knowledge and belief, the undersigned certify that the information set forth in this statement is true, complete and correct.

Dated: January 26, 2023

#### ABDIEL QUALIFIED MASTER FUND, LP

By: Abdiel Capital Management, LLC, its General Partner

By: /s/ Colin T. Moran
Colin T. Moran, Managing Member

ABDIEL CAPITAL, LP

By: Abdiel Capital Management, LLC, its General Partner

By: /s/ Colin T. Moran
Colin T. Moran, Managing Member

ABDIEL PARTNERS, LLC

By: Abdiel Capital Partners, LLC, its Managing Member

By: /s/ Colin T. Moran
Colin T. Moran, Managing Member

ABDIEL CAPITAL MANAGEMENT, LLC

By: /s/ Colin T. Moran
Colin T. Moran, Managing Member

ABDIEL CAPITAL ADVISORS, LP

By: Abdiel Capital Partners, LLC, its General Partner

By: /s/ Colin T. Moran
Colin T. Moran, Managing Member

COLIN T. MORAN

By: /s/ Colin T. Moran
Colin T. Moran, Individually

#### AMENDMED AGREEMENT REGARDING THE JOINT FILING OF SCHEDULE 13D

The undersigned hereby agree that the statement on Schedule 13D to which this Agreement is annexed as Exhibit A, and any further amendments thereto, is and will be filed on behalf of each of them in accordance with the provisions of Rule 13d-1(k) under the Securities Exchange Act of 1934, as amended.

Dated: January 26, 2023

#### ABDIEL QUALIFIED MASTER FUND, LP

By: Abdiel Capital Management, LLC, its General Partner

By: /s/ Colin T. Moran
Colin T. Moran, Managing Member

# ABDIEL CAPITAL, LP

By: Abdiel Capital Management, LLC, its General Partner

By: /s/ Colin T. Moran
Colin T. Moran, Managing Member

# ABDIEL PARTNERS, LLC

By: Abdiel Capital Partners, LLC, its Managing Member

By: /s/ Colin T. Moran
Colin T. Moran, Managing Member

# ABDIEL CAPITAL MANAGEMENT, LLC

By: /s/ Colin T. Moran
Colin T. Moran, Managing Member

# ABDIEL CAPITAL ADVISORS, LP

By: Abdiel Capital Partners, LLC, its General Partner

By: /s/ Colin T. Moran
Colin T. Moran, Managing Member

#### COLIN T. MORAN

By: /s/ Colin T. Moran
Colin T. Moran, Individually

#### TRANSACTIONS EFFECTED SINCE THE FILING OF AMENDMENT NO. 33 TO THE SCHEDULE 13D

All of the below transactions in the Common Stock were traded in the ordinary course on the NASDAQ Stock Market.

Abdiel Capital Advisors, LP serves as the investment manager of Abdiel Qualified Master Fund, LP and effected the below transactions.

T (' D (	Transaction		ъ.	D. CI
Transaction Date	Type	Amount of Securities	Price	Per Share
01/19/2023	Purchase	75,109	\$	36.71(1)
01/19/2023	Purchase	21,718	\$	37.30(2)
01/20/2023	Purchase	97	\$	36.95
01/20/2023	Purchase	26,178	\$	37.68(3)
01/20/2023	Purchase	109,440	\$	38.63(4)
01/20/2023	Purchase	9,508	\$	39.10(5)
01/23/2023	Purchase	1,988	\$	38.76(7)
01/23/2023	Purchase	11,881	\$	39.74(8)
01/23/2023	Purchase	15,245	\$	40.43(9)
01/24/2023	Purchase	59,960	\$	40.53(11)
01/24/2023	Purchase	24,841	\$	41.21(12)
01/25/2023	Purchase	7,005	\$	38.93(13)
01/25/2023	Purchase	22,388	\$	39.46(14)
01/25/2023	Purchase	10,917	\$	40.37(15)

Abdiel Capital Advisors, LP serves as the investment manager of Abdiel Capital, LP and effected the below transactions.

Transaction Date	Transaction Type	Amount of Securities	Price	Per Share
01/19/2023	Purchase	2,461	\$	36.71(1)
01/19/2023	Purchase	712	\$	37.30(2)
01/20/2023	Purchase	3	\$	36.95
01/20/2023	Purchase	861	\$	37.68(3)
01/20/2023	Purchase	3,600	\$	38.63(4)
01/20/2023	Purchase	313	\$	39.10(5)
01/23/2023	Purchase	61	\$	38.76(7)
01/23/2023	Purchase	362	\$	39.74(8)
01/23/2023	Purchase	463	\$	40.43(9)
01/24/2023	Purchase	1,908	\$	40.53(11)
01/24/2023	Purchase	791	\$	41.21(12)
01/25/2023	Purchase	232	\$	38.93(13)
01/25/2023	Purchase	744	\$	39.46(14)
01/25/2023	Purchase	362	\$	40.37(15)

Abdiel Capital Advisors, LP serves as the investment manager of Abdiel Partners, LLC and effected the below transactions.

Transaction Date	Transaction Type	Amount of Securities	Price	Per Share
01/20/2023	Purchase	7,510	\$	37.84(6)
01/23/2023	Purchase	8,000	\$	39.64(10)

- (1) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$36.07 to \$37.00. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (2) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$37.00 to \$37.98. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.

- (3) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$37.15 to \$37.99. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (4) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$38.00 to \$38.99. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (5) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$39.00 to \$39.25. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (6) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$37.56 to \$37.94. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (7) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$38.30 to \$38.97. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (8) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$39.00 to \$39.99. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (9) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$40.00 to \$40.73. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (10) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$39.24 to \$39.95. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (11) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$40.17 to \$40.99. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote
- (12) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$41.00 to \$41.79. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (13) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$38.80 to \$39.00. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.

- (14) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$39.00 to \$39.98. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.
- (15) The price reported for the Common Stock is a weighted average price. The shares were purchased in multiple transactions at prices ranging from \$40.00 to \$40.50. The Reporting Persons undertake to provide to the Issuer, any shareholder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the range set forth in this footnote.