

| OMB APPROVAL                                 |           |
|--|-----------|
| OMB Number:                                  | 3235-0287 |
| Estimated average burden hours per response: | 0.5       |

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

|  |   |  |
|--|---|--|
| 1. Name and Address of Reporting Person*<br><u>Abdiel Capital Advisors, LP</u><br><hr/> (Last) (First) (Middle)<br><u>C/O ABDIEL CAPITAL</u><br><u>90 PARK AVENUE, 29TH FLOOR</u><br><hr/> (Street)<br><u>NEW YORK NY 10016</u><br><hr/> (City) (State) (Zip)                      | 2. Issuer Name and Ticker or Trading Symbol<br><u>APIAN CORP [ APNN ]</u> | 5. Relationship of Reporting Person(s) to Issuer<br>(Check all applicable)<br>Director <input checked="" type="checkbox"/> 10% Owner<br>Officer (give title below) Other (specify below) |
|  | 3. Date of Earliest Transaction (Month/Day/Year)<br><u>10/04/2023</u>     |  |
|  | 4. If Amendment, Date of Original Filed (Month/Day/Year)                  |  |
| Rule 10b5-1(c) Transaction Indication<br><input type="checkbox"/> Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan that is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). See Instruction 10. |   |  |

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) |   | 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) |            |         | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|------------|---------|---|--|---|
|                                 |                                      |  | Code                           | V | Amount  | (A) or (D) | Price   |   |  |   |
| Class A Common Stock            | 10/04/2023                           |  | S                              |   | 748,603   | D          | \$41.43 | 9,373,351   | I  | By Abdiel Qualified Master Fund, LP <sup>(1)</sup>    |
| Class A Common Stock            | 10/04/2023                           |  | S                              |   | 1,397   | D          | \$41.43 | 9,371,954   | I  | By Abdiel Capital, LP <sup>(1)</sup>                  |

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) |   | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) |     | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                 | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|-----|--|-----------------|---|--|--|---|--|
|  |  |                                      |  | Code                           | V | (A)  | (D) | Date Exercisable   | Expiration Date |   |  |  |   |  |

1. Name and Address of Reporting Person\*  
Abdiel Capital Advisors, LP  


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 (Last) (First) (Middle)  
C/O ABDIEL CAPITAL  
90 PARK AVENUE, 29TH FLOOR  


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 (Street)  
NEW YORK NY 10016  


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 (City) (State) (Zip)

1. Name and Address of Reporting Person\*  
Abdiel Qualified Master Fund LP  


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 (Last) (First) (Middle)  
C/O ABDIEL CAPITAL  
90 PARK AVENUE, 29TH FLOOR  


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 (Street)

|  |         |          |
|--|---------|----------|
| NEW YORK                                       | NY      | 10016    |
| (City)   | (State) | (Zip)    |
| 1. Name and Address of Reporting Person*       |         |          |
| <a href="#">Abdiel Capital LP</a>              |         |          |
| (Last)   | (First) | (Middle) |
| C/O ABDIEL CAPITAL                             |         |          |
| 90 PARK AVENUE, 29TH FLOOR                     |         |          |
| (Street)                                       |         |          |
| NEW YORK                                       | NY      | 10016    |
| (City)   | (State) | (Zip)    |
| 1. Name and Address of Reporting Person*       |         |          |
| <a href="#">Abdiel Partners, LLC</a>           |         |          |
| (Last)   | (First) | (Middle) |
| C/O ABDIEL CAPITAL                             |         |          |
| 90 PARK AVENUE, 29TH FLOOR                     |         |          |
| (Street)                                       |         |          |
| NEW YORK                                       | NY      | 10016    |
| (City)   | (State) | (Zip)    |
| 1. Name and Address of Reporting Person*       |         |          |
| <a href="#">Abdiel Capital Management, LLC</a> |         |          |
| (Last)   | (First) | (Middle) |
| C/O ABDIEL CAPITAL                             |         |          |
| 90 PARK AVENUE, 29TH FLOOR                     |         |          |
| (Street)                                       |         |          |
| NEW YORK                                       | NY      | 10016    |
| (City)   | (State) | (Zip)    |
| 1. Name and Address of Reporting Person*       |         |          |
| <a href="#">Moran Colin T.</a>                 |         |          |
| (Last)   | (First) | (Middle) |
| C/O ABDIEL CAPITAL                             |         |          |
| 90 PARK AVENUE, 29TH FLOOR                     |         |          |
| (Street)                                       |         |          |
| NEW YORK                                       | NY      | 10016    |
| (City)   | (State) | (Zip)    |

**Explanation of Responses:**

1. The share numbers in Column 5 represent the aggregated holdings of Abdiel Qualified Master Fund, LP ("AQMF"), Abdiel Capital, LP ("ACLP") and Abdiel Partners, LLC ("APLLC"). Abdiel Capital Advisors, LP serves as the investment manager of AQMF, ACLP and APLLC. Abdiel Capital Management, LLC is the general partner of AQMF and ACLP. Colin T. Moran is the managing member of Abdiel Capital Management, LLC and Abdiel Capital Partners, LLC, which is the general partner of Abdiel Capital Advisors, LP and the managing member of APLLC. By virtue of the foregoing relationships, Mr. Moran and Abdiel Capital Advisors LP may be deemed to beneficially own the securities held by AQMF, ACLP and APLLC, and Abdiel Capital Management LLC may be deemed to beneficially own the securities held by AQMF and ACLP. Each Reporting Person disclaims beneficial ownership of such securities, except to the extent of its or his pecuniary interest therein.

[By: /s/ Colin T. Moran as  
managing member of Abdiel  
Capital Partners, LLC, general partner of Abdiel  
Advisors, LP](#) 10/06/2023

[By: /s/ Colin T. Moran as  
managing member of Abdiel  
Capital Management, LLC, general partner of Abdiel  
Qualified Master Fund, LP](#) 10/06/2023

[By: /s/ Colin T. Moran as  
managing member of Abdiel  
Capital Management, LLC, general partner of Abdiel  
Capital, LP](#) 10/06/2023

By: /s/ Colin T. Moran as 10/06/2023  
managing member of Abdiel  
Capital Partners, LLC,  
managing member of Abdiel  
Partners, LLC

By: /s/ Colin T. Moran as 10/06/2023  
managing member of Abdiel  
Capital Management, LLC

By: /s/ Colin T. Moran, 10/06/2023  
individually

\*\* Signature of Reporting Person      Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.**